

# Charles J. Stoia Principal

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For almost 35 years, Charlie has represented litigants in commercial, insurance and environmental matters in the state and federal courts of New Jersey and New York. His extensive litigation and trial experience has earned Charlie a reputation as a hard-nosed litigator who is not afraid to take significant cases to trial. Charlie prides himself on determining his clients' individual goals in litigation and directing the litigation to achieve those specific goals. He has achieved success for clients handling commercial litigation matters while utilizing creative fee structures.

## Recognitions

No aspect of this or any advertisement has been approved by the Supreme Court of New Jersey. For ranking methodologies, please see **here**.

- New Jersey Super Lawyers® (2009-2024)
- The Best Lawyers in America® Commercial Litigation (2023 and 2024)

# **Memberships**

- New Jersey State Bar Association, Board of Trustees, 1996–1998; Membership Committee, 1994–1999, Chair, 1997–1998; Travel, Meetings and Arrangement Committee, 1992–1997; Finance and Operations Committee, 1996–1997; Nominating Committee, 1998–2000; Litigation Section, 1989–present; Environmental Law Section, 1989–present; Product Liability and Toxic Tort Section, 1992–present; Labor and Employment Law Section, 1999–2001; Young Lawyers Division, 1989–1997, Chair, 1995–1996
- American Bar Association, Litigation Section, Insurance Coverage Committee; Tort & Insurance Practice Section
- New Jersey State Bar Foundation, 1997–present; President, 2023-present; Trustee, 2023-present; Secretary, 2016–2023; Scholarship Committee, Chair, 1999–2010
- Morris County Bar Association, Civil Litigation Committee; Environmental Law Committee; Young Lawyers Committee, Chair, 1994–1995
- New Jersey Institute for Continuing Legal Education, Curriculum Advisory Committee, 1991–1994
- Worrall F. Mountain American Inns of Court, 1989–1992



## Charles J. Stoia Cont.

- Morris County Chamber of Commerce, 1998–present; Ambassadors Committee, Chair, 2000–2002
- New Jersey Supreme Court Committee on Women in the Courts, 1999–2011

#### **News**

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- 18 Porzio Attorneys Named to 2024 New Jersey Super Lawyers® and Rising Stars® Lists, 3/25/2024
- 27 Porzio Attorneys Recognized in The Best Lawyers in America®; Best Lawyers: Ones to Watch®, 8/17/2023
- Charlie Stoia Elected as Board President of New Jersey State Bar Foundation, 6/26/2023
- Twenty Porzio Attorneys Recognized in 2023 New Jersey Super Lawyers and Rising Stars Lists, 5/11/2023
- 24 Porzio Attorneys Recognized in The Best Lawyers ® in America, 2023 Edition, 8/18/2022
- Congratulations To The 23 Porzio Attorneys Recognized In Best Lawyers® In America, 2022, 8/19/2021
- Congratulations To The 23 Porzio Attorneys Recognized In Best Lawyers In America, 2020, 8/15/2019
- Porzio's Litigation Practice Profiled by New Jersey Law Journal, 11/15/2016
- NJ Federal Judge Rules in Favor of Porzio Client Indian Harbor Insurance Co., 7/06/2016
- Porzio Principals and Personnel Volunteer for Homeless Solutions, 6/06/2016
- Principal Charles J. Stoia Named Secretary of the New Jersey State Bar Foundation, 5/10/2016

#### **Articles**

New Jersey Executive Order 123 Provides Grace Period for Insurance Premium Payments, 4/16/2020

#### **Events**

- Porzio Hosted a Complimentary Roundtable on Environmental Risk Analysis, 5/09/2017
- Porzio Principals Present at the NJICLE 2016 Cyber Security Conference, 12/12/2016
- Porzio Principals Speak at the 2016 Cyber Security Conference, 6/14/2016

# **Speaking Engagements**

- "Voices of Trailblazers: First Generation Lawyers," New Jersey State Bar Association, 2/21/2024
- "Environmental Insurance Products Do They Really Exist in 2017? If So, How Do You Use Them?" Porzio Environmental Risk Analysis Roundtable, Morristown, NJ, May 9, 2017.



## Charles J. Stoia Cont.

- "Panel II: Best Practices, Breach Response and Compliance," NJICLE 2016 Cyber Security Conference, Fairfield, NJ,
   December 12, 2016.
- "Insurance Law: Update 2006," New Jersey Institute for Continuing Legal Education, February 2006.
- "Succeeding in Federal Court," National Business Institute, September 2005.
- "Insurance Law: Update 2004," New Jersey Institute for Continuing Legal Education, February 2004.
- "Termination of Agency Agreements," Independent Insurance Agents of New Jersey, Middlesex County Chapter, November 2001.
- "Managing Construction Risks in New Jersey: Liens, Bonds and Insurance," Lorman Educational Services, February 2001.
- "Discovery of Digital Evidence in the Electronic Age," New Jersey State Bar Association, Computer and Internet Law Committee, January 2001.
- "A Practical Guide to Federal Court Rules and Procedures in New Jersey," National Business Institute, July 2000.
- "The Future of Labor and Employment Law," New Jersey State Bar Association Annual Meeting, May 1999.
- "Use of Expert Witnesses in Insurance Coverage Litigation," ABA Tort and Insurance Practice Section, Insurance Coverage Litigation Committee Annual Meeting, Monterey, California, February 1999.
- "Hot Topics in Environmental Insurance," New Jersey State Bar Association Annual Meeting, May 1998.
- "Recent Developments in Environmental Insurance Litigation," New Jersey State Bar Association Mid-Year Meeting,
   Maui, Hawaii, November 1997.
- "Private Party Environmental Litigation," New Jersey State Bar Association, February 1992.
- Workshop Panelist, Property Loss Managers Conference, March 1992.
- "Young Lawyers in the 90's," New Jersey State Bar Association, June 1992.
- "Insurance Issues in Toxic and Environmental Contamination," New Jersey Institute for Continuing Legal Education,
   November 1991.

#### **Practices**

Litigation

#### **Area of Focus**

Commercial Litigation

#### **Industries**

Chemical



## **Representative Matters**

- Successfully represented a multi-national company in insurance coverage litigation valued at more than \$250 million against dozens of insurers involving multiple sites across the United States.
- Obtained an arbitration award in favor of a national airline in defense of a contractual indemnity claim alleging liability for environmental damages estimated at over \$25 million.
- Represented the majority shareholder of a publicly traded company who sold his controlling ownership in the company
  for \$7.5 million. When the purchaser failed to pay the balance of the sale price due under a promissory note, Charlie
  obtained a \$5.4 million judgment against the surety company that issued a bond to secure the promissory note. When
  the judgment proved uncollectable, he successfully settled and obtained a jury verdict against the insurance brokers
  who negligently placed the promissory note with a surety company that was not authorized or admitted to issue surety
  bonds in New Jersey.
- Obtained dismissal on motion, without any discovery, in an action alleging that two pipeline companies were
  responsible for an alleged \$25 million in damages resulting from MTBE contamination of drinking water wells on Long
  Island.
- Successful at trial in defense of an environmental contamination matter seeking \$7 million alleging that client who
  operated a vapor degreaser at the site was responsible for costs to investigate and clean up environmental
  contamination.
- Won a verdict at trial against a former employee who was found liable for stealing the employer's confidential client list and using the list to improperly solicit clients.

#### **Media Mentions**

- "NJSBA Awards \$6.4M In Grants To Fund Law School Clinics," Law360, 3/04/2024
- "NJ State Bar Grant Program Expands To Public Interest Work," Law360, 11/28/2023
- "The New Jersey State Bar Foundation expands grant program for nonprofits," The Bar Report, 11/27/2023

#### **Bar Admissions**

- New Jersey, 1988
- New York, 1989
- Florida, 1993

#### **Court Admissions**

- United States District Court, District of New Jersey, 1988
- United States District Court, Eastern District of New York, 1995



## Charles J. Stoia Cont.

- United States District Court, Southern District of New York, 1995
- United States Court of Appeals, Third Circuit, 2001
- United States District Court, Western District of New York, 2010
- United States Court of Appeals, Second Circuit, 2014
- United States Court of Appeals, Eleventh Circuit, 2016
- United States District Court, Southern District of Florida, 2016

## **Education**

- Seton Hall Law School
   J.D., 1988
   magna cum laude
- University of South Florida B.A., 1984

